#### UNITED STATES PATENT AND TRADEMARK OFFICE



# The Economic Case for Patents: Assessing the Evidence

## Alan Marco Chief Economist *(my opinions only)*

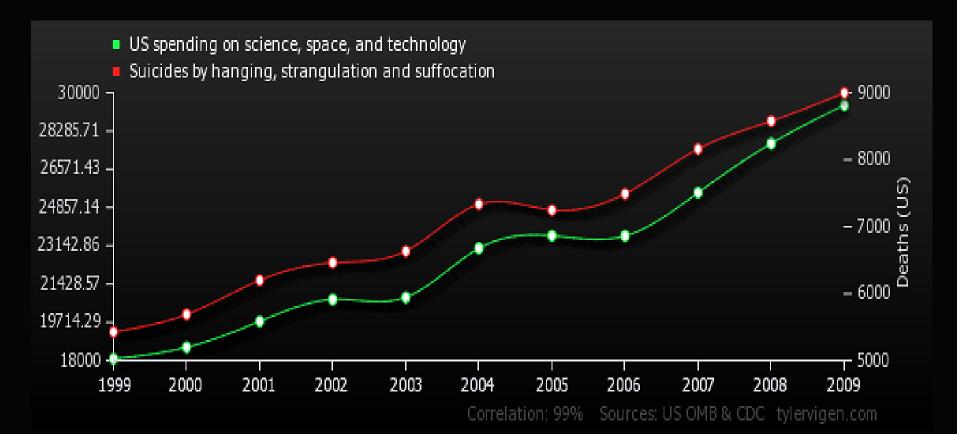
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# **Evidence**-based **policy** making

# Rolicy chas belsevi denicey making



# **Correlation versus causation**



## **Economists like models**



## **Economists like mathematical models**



Source: fotolia

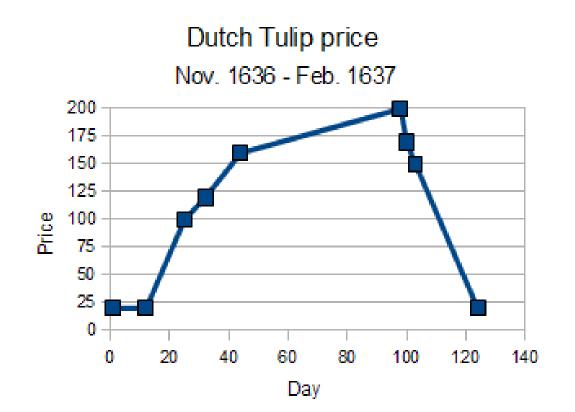
## I wanna data model



## **Economists like markets**



## **Sometimes markets fail**



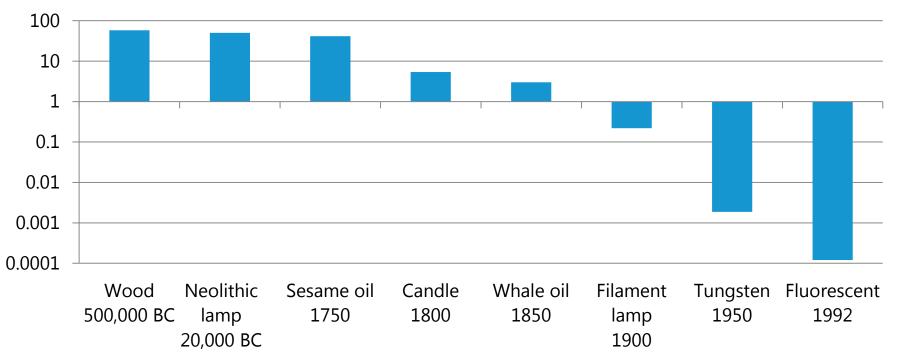


## **Economist's view of good patent policy**

- Patents are a solution to a market failure: too little investment if copying is easy
- They should drive *innovation*: new goods and services, higher quality, lower prices
- The best evidence for the effectiveness of the patent system should be related to innovation



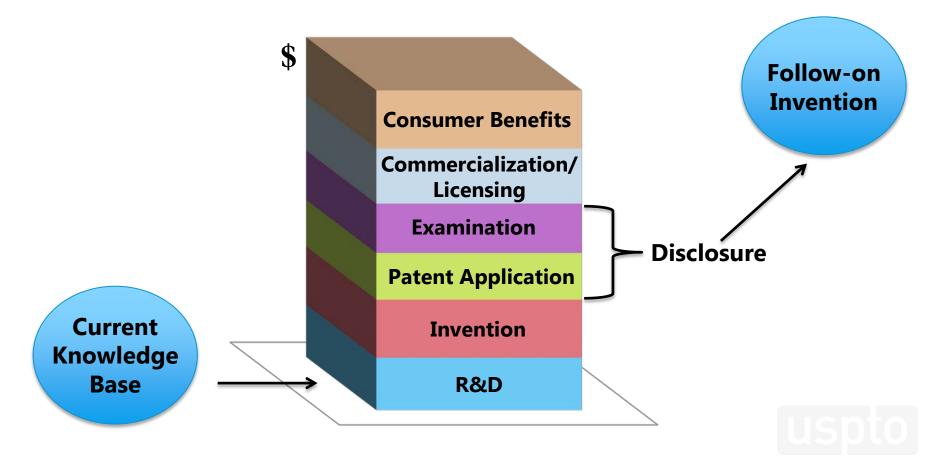
#### Light price in terms of labor (hours worked per 1000 lumen hours)



William D. Nordhaus, 1996. "Do Real-Output and Real-Wage Measures Capture Reality? The History of Lighting

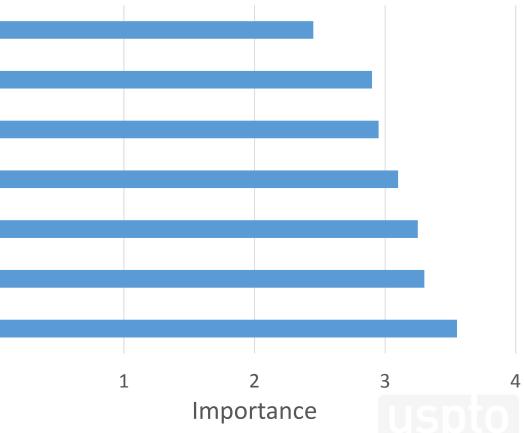
[Also: Derek Aberle: cost per MB \$8 to 7 cents, smart traffic lights, coffee cups that don't leak, name tags that adhere]

#### **Components of Patent Value**



How important or unimportant have the following been to your company in seeking patent protection in the United States?

Obtain licensing revenues Prevent patent infringement actions against us Improve negotiating position with other companies (e.g., cross-licenses) Enhance company reputation/product image Improve chances/quality of liquidity (e.g., IPO/acquisition) Improve chances of securing investment Prevent others from copying our products or services 0



Patenting by entrepreneurs: Reasons for patenting (Cohen, Nelson, and Wash (2000)

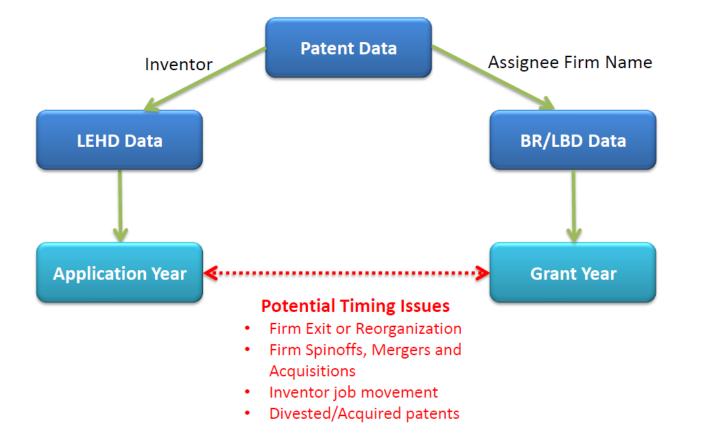
# **THANK YOU**

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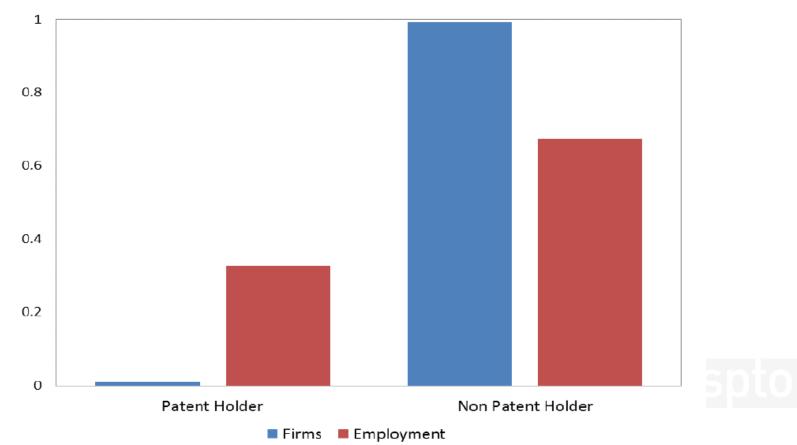


## "Business Dynamics of Innovating Firms" (joint Census/USPTO project)

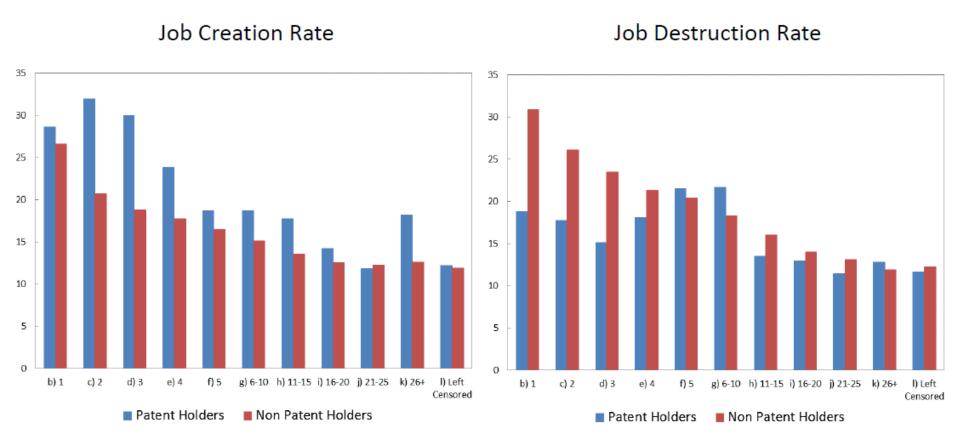


# Few firms hold patents, but these are among the largest firms

Share of Firms and Employment: Average 2005-2008



# Patent holding firms disproportionately create jobs (2005-08)



# **Follow-on innovation**

"How do patents affect follow-on innovation? Evidence from the human genome" (Williams and Sampat, 2015)

- How do patents on human genes affect follow-on scientific research and product development?
- Data on successful and unsuccessful gene-specific patent applications submitted to the US Patent and Trademark Office.
- Do we observe differential follow-on scientific research and commercial investments?
- On average gene patents have had no effect on follow-on innovation.

